

Message Text

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51

ACTION EUR-12

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R 150948Z OCT 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 8330

USDOC WASHDC

INFO AMEMBASSY

UNCLAS FRANKFURT 6738

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: WTDR: - RIETDORF-TRANSTRONIK GMBH.

REF: USDOC 13704

1. ADDRESS: 8 FIRMUNGSTR, 5400 KOBLENZ, W. GERMANY, CABLE:
NONE, TELEX: 862 806, PHONE: 0261-34341, OFFICER: OTTO RIETDORF,
OWNER.

2. RIETDORF ESTABLISHED APRIL 1974 AS SALES AGENT, DISTRIBUTOR
OF HELICPOTERS AND PARTS, MILITARY ELECTRONIC ORDNANCE TRAINING
SYSTEMS, ELECTRONIC DETECTORS. FIRM HAS 3 EMPLOYEES, AND 11
REPRESENTATIVES ON CONTRACT OR FREE LANCE BASIS.

3. FINANCIAL REFERENCE COMMERZBANK AG, KOBLENZ. TRADE REFERENCES:
DEL MAR ENGINEERING LABORATORIES, LOS ANGELES, CALIF. AIR
ASSOCIATES INC., CHICAGO, ILL.

4. FOREIGN FIRMS REPRESENTED: DEL MAR ENGINEERING LABORATORIES,
LOS ANGELES, CALIF., AIR ASSOCIATES INC., CHICAGO, ILL. AND
SIX ADDITIONAL US FIRMS.

5. O. RIETDORF, 62, HAS REPUTATION OF EXPERIENCED BUSINESSMAN
IN AIRCRAFT FIELD. AFTER EMPLOYMENT WITH GERMAN HELICPOTER
MANUFACTURING FIRM, HE ESTABLISHED 1960 PARTNERSHIP AS IMPORTER,
SALES AGENT OF AIRBORNE ACCESSORIES, FIRM IS HELICPOTER-DIENST
GMBH. RIETDORF STILL PARTNER, BUT PLANS TO SELL HIS SHARES

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FINANCIAL SITUATION APPEARS ORDERLY. NEW FIRM IS CORPORATION

WITH NOMINAL CAPITAL DM 20,000. NO DEROGATORY INFORMATION
RECEIVED ON RIETDORF, HELICPOTER-DIENST GMBH, NOR HIS NEW
FIRM. RECOMMENDED AS BUSINESS CONNECTION FOR US FIRMS.

6. INFO 10/74. PREPARED P. BARTOLSIC, APPROVED C.J. HARRIS.
HARLAN

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